

Neugent, Judy

To: Rotstein, Daniel
Subject: RE: Revised Fifth Addendum To CBA/Negotiations Meeting On March 11, 2014

From: Rotstein, Daniel
Sent: Wednesday, March 12, 2014 12:24 PM
To: Dane ramson (dramson@btuonline.com)
Cc: Rotstein, Daniel; Cherof, Jim; Gary Itzkowitz (gitzkowitz@btuonline.com)
Subject: Revised Fifth Addendum To CBA/Negotiations Meeting On March 11, 2014

Dane,

The City bargaining team felt that we were making progress yesterday when you abruptly ended the bargaining session after a long caucus with a handful of your members who were present. We believe an agreement could have been reached yesterday if you had taken more time to discuss the draft Addendum. Had you done so, it would have cleared the way for ratification, submission of a request for distribution of funds to the State and payment of Governor's Money to the teachers. We were somewhat surprised that one of your team members suggested additional language to paragraph 3 but offered nothing after you returned from a forty minute caucus.

As promised, we have revised the Addendum to clarify the points that we did discuss yesterday to add language that would only back out a portion of the salary adjustment resulting from the 2013-14 Governor's Money if the State provides additional like funds for 2014-15. Using the example in our proposed language: If the State only appropriates 90% of the 2013-14 appropriation for 2014-4 the back out amount would only be 10%. It seems to us that a teacher is better off getting an increases now, even with the risk that some or all of it may be backed out next year than not getting the money at all; the latter being a certainty if we don't reach agreement.

We have added additional language to clarify that the RTTT performance standards which have been used to date, would be used to determine eligibility for distribution of the Governor's Money and will remain the standard performance review until the City and BTU agree to other standards in upcoming negotiation. As we mentioned yesterday, that would allow us to obtain the Governor's Money as well as RTTT Money using the RTTT standards without either BTU or the City waiving its respective right to negotiate alternative standards in the negotiations for the 2014-15 CBA.

We have rejected the BTU proposal that teachers who worked half the school year and left their Charter School position would share in the distribution of Governor's Money funds. Agreeing to allow those who left to participate would reduce the amount those who stayed will receive as the one-time payment (currently estimated at \$479.00). Since there is a finite amount of money available, we think it best to reward the teachers that have stayed with the Charter School, not those who left.

Please review our revised proposal (the schedules and attachments presented at the meeting are unchanged and I did not include with this email). We urge you to sign off on it and allow the teachers to vote it up or down. Further delay increases the risk of losing out on the Governor's Money, thus preventing the education professionals from receiving almost \$1,000,000 as a collective group in compensation for this school year (2013/2014).

Daniel